WHY CULTURE MATTERS	
and how to impact it	
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Overall outline	
Why culture / impact of culture	
Outliers	
Business	
Church What is culture?	
Beliefs and behaviours driven by vision & values	
How do we change it?	
Personally versus others / leading culture	
What does it look like for us?	
Let's get practical	
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In business: The link between culture & strategy	
The link between culture & strategy	
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In church:  Do we have the kind of culture that	
makes it easier to fulfil our purpose?	
Culture defined	
The <b>beliefs</b> and <b>behaviours</b> characteristic of	
a particular community of people	
OR	
"The way we do things around here"	
Culture defined	
Behaviour is the biggest evidence of	-
culture (output – observed externally)  Belief is the biggest driver of culture	
(input – transformed internally)	

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	Belief shapes culture	
	but what shapes belief?	
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	Vision	
Draws	s us together and helps set direction	
	Bus analogy: Destination	
	Due analogy: Desimation	
	Values	
Keeps us to	ogether and helps maintain	
	momentum	
	Bus analogy: Journey	

How do we shape culture?  Culture starts with me And then I can lead others into the desired culture by modelling & teaching it	
How do I change myself?  Belief drives behaviour, right?  Do not conform to the pattern of this world, but be transformed by the renewing of your mind.  Romans 12:2a NIV  Changing our core beliefs (views, perspectives) causes us to really change	
How do I change myself?  1. Head knowledge (I know it) 2. Heart knowledge (I believe it) 3. Personal culture (habits) (I do it)  Paul Manwaring	

How do I impact communities?  4%  can shift the culture of a community If they REALLY believe in it, and do it  Malcolm Gladwell, The Tipping Point	
How do I impact communities?  Leaders are culture catalysts Be mindful of who you are becoming  An unfortunate analogy  Are we travel agents or tour guides?  (Yes, I felt it too)	
How do I impact communities?  1. State it simply 2. Cast it convincingly 3. Repeat it regularly 4. Celebrate it systematically 5. Embrace it personally  Andy Stanley	

## Culture looks like something

Every member a minister /
Participation before performance
That means we might appoint someone
just before they're ready to stretch them

High on accountability; Low on control